

# KHALED KREMED

## Career digest

- B.E (Mechanical & Industrial) with experience of almost 11 years in technical completion engineer, sales engineer, operation and organized filed process and rotating equipment.
- Capable of achieving timely submission of techno-commercial offer to customer, evaluation of sub vendor quotation, making strategy decision in various phases of making offer, replying to technical queries to client, attending technical meeting with customer and timely project execution.
- Demonstrated excellence in setting priorities, developing a project schedule, monitoring progress towards goals and tracking details /data/information/activities.
- An effective communicator with excellent skills in building relationship, possess strong analytical, problems solving and organization abilities.

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## Skills

- The ability to learn and understand any new work after a few training.
- Management.
- Communication.
- Teamwork.
- Initiative.
- Flexibility.
- Patience.

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## Technical Experience

### **NAFUSAH OIL OPERATIONS**

**2017-2018**

2017 – 2018

### **Senior completion engineer / Tripoli – Libya**

- Research, understand, and interpret cost drivers and risks associated with various completion procedures and utilize appropriate resources to implement safe and efficient completions of new wells.
- Construct completion procedures with cost and time estimates and utilize best practices from a wide variety of operations.
- Effectively communicate at various levels and with various audiences as well as across organizations.
- Monitor performance against schedule, plan, and cost and make solid recommendations for achieving completion goals.
- Follow total well construction activities and understand implication of those activities on completion activities.
- Evaluate new technologies and implement relevant technologies to improve operational efficiencies and/or overall well performance.
- Provide safety leadership throughout completion operations.
- Participate in or lead incident investigations, vendor visits, or safety meetings as required.

2009 – 2015

### **Operation coordinator & Technical support Engineer III / Tripoli – Libya**

- Organizes personnel and equipment, keep abreast and assist with mobilization and demobilization and prepare and check all internal and client documentation including variation orders and official correspondence and ensure that the Document Control procedures are followed.
- Responsible that operation is managed and run correctly, safely and profitably.
- Work with minimal direction from the Operations Manager and prepare all the job procedures and risk assessments.
- Ensure that invoices are properly prepared and submitted to the customer on a timely basis.
- Train and mentor less experienced personnel in the work being done.
- Monitor and control costs to ensure the project is profitable and understands when safe working practices are not being followed and report this immediately to the client.

2008 - 2009

### **Sales and operation Engineer / Tripoli – Libya**

- Techno-commercial evaluation of completions tools enquiries/Tender documents and preparing proposals for Customers.
- Selecting of suitable completion tools after analysis drilling and workover program of the exploration well/development well and suitability of the drive system and provide the drilling and workover practice guidelines.
- Coordinate with Operators and Directional companies for the suitability of the selected completion and workover tools.
- Ensuring that the proposal made is in compliance to the customer specifications as per contact/agreements, RFQ/RFP.
- Consolidation of the proposal with sister companies/other oil service companies and sending it to client within the stipulated time frame after preparing cost to sales analysis.
- Regular follow up for meetings with customer, service companies during drilling and workover operations and for special issues (Technical/Commercial).
- Presenting the Techno-Commercial proposals to the customer and arranging introduction for new technologies.
- Making aware to Sales team the competition information on case to case basis.
- Handling simultaneously many projects (E&P) at a time and keeping track of sales force activities.

2004 – 2008

### **Field engineer – Completion system / Tripoli – Libya**

- Under broad direction run multiple applications of medium to high risk in the Completion Systems Product Group.
- Ensure supplied equipment is compatible with all other equipment used for job
- Provide front-line support with customer and accurately completes all paperwork prior to or upon completion of job.
- Use experience and knowledge of applications to ensure products and services are of highest quality.
- Advise and trouble shoot on Completion Systems issues in the district
- Conduct on-the-job training as required

- Conduct all business activities in accordance to Baker Hughes HSE policies, Legal Compliance requirements and Baker Hughes Core Values.

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## Country working experience

- **Libya – Tripoli**                      **2004-2008**  
**Field engineer – Completion system**
  - Responsible for all Oil services in Libya national companies (Zueitina Oil Company , Mellita Oil & Gas Company , WAHA Oil Company , Mabruk Oil Operation Company , Harouge Oil Operation Company , Akakus Oil Operation Company).
  - Epsa (Exploration & Production Sharing Agreement) Oil and Gas companies(Eni North Africa Company , Amerada Hess Company , India oil Company , Total E&P Company , Petro Canada Company , Polish Oil & Gas Company , OMV Company , OXY Company , BP Exploration Libya Limited Company , STATOIL Company , Gazprom Company , Repsol Murzuq Company , Petrobras Company ,Chevron Libya LTD Company , Shell Company , RWE Company , Sonatrach Company , Medco Energy Company , Exxon Mobil Company , Tatneft Company , Wintershall AG Company).
  
- **Egypt – Cairo**                      **2005**
  - Completion engineer (liner seminar in workshop & rig site).
  
- **Tunis – Sfax**                      **2009**
  - Completion engineer to assembly and running completion packer system for ENI.
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- **Tunis – Tunisia**                      **2014**
  - Sales & operation coordinator Techno-commercial evaluation of completions tools enquiries/Tender documents and preparing proposals for Customers.
  - Handling simultaneously many projects (E&P) at a time and keeping track of sales force activities.
  
- **Algeria – Hassi Masoud**      **2015**
  - Sales & operation coordinator Techno-commercial evaluation of completions tools enquiries/Tender documents and preparing proposals for Customers.
  - Handling simultaneously many projects (E&P) at a time and keeping track of sales force activities.
  
- **Mozambique – Pemba**              **2015**
  - Operation Manager at Pemba base: Organizes personnel and equipment, keep abreast and assist with mobilization and demobilization and prepare and check all internal and client documentation including variation orders and official correspondence and ensure that the Document Control procedures are followed.

- Regular follow up for meetings with customer, service companies during drilling and workover operations and for special issues (Technical/Commercial).

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## Education

04/2003

### **BSc. MECHANICAL ENGINEERING / Libya**

- **Main Subjects included:** Mathematics, physics, engineering drawing, Mechanical drawing, engineering economics, engineering management, Material Stress analysis, Numerical Analysis, Design of M/C Elements, Thermodynamics (I &II), Heat Transfer, Power Plants engineering, Fluid Mechanics (I &II), I/E Combustion engine, Mechanical Vibration, Wind energy.

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## Training and Courses

Landmark (Open wells)	TRIPOLI - 2018
Team leader programs	Kuala Lumpur-2013
Strategic sales skills	HOUSTON-2010
Professional Value Selling Skills	TRIPOLI-2010
SAP Training Course	TRIPOLI-2008
Baker Hughes Incorporated Leadership Excellence and Development	HOUSTON-2006
Intermediate English language	TRIPOLI-2005
Frac Point – Operations	DUBAI-2010
Expandable Applications	DUBAI-2009
Multilateral Applications	DUBAI-2009
Basic liner hanger training	DUBAI-2008
Petroleum Fundamentals	HOUSTON – 2006
Liner hanger workshop training	CAIRO – 2005
Warehouse and workshop course	ABERDEEN – 2006

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## Languages

Arabic - Native Speaker  
English - fluently and read/write with high proficiency